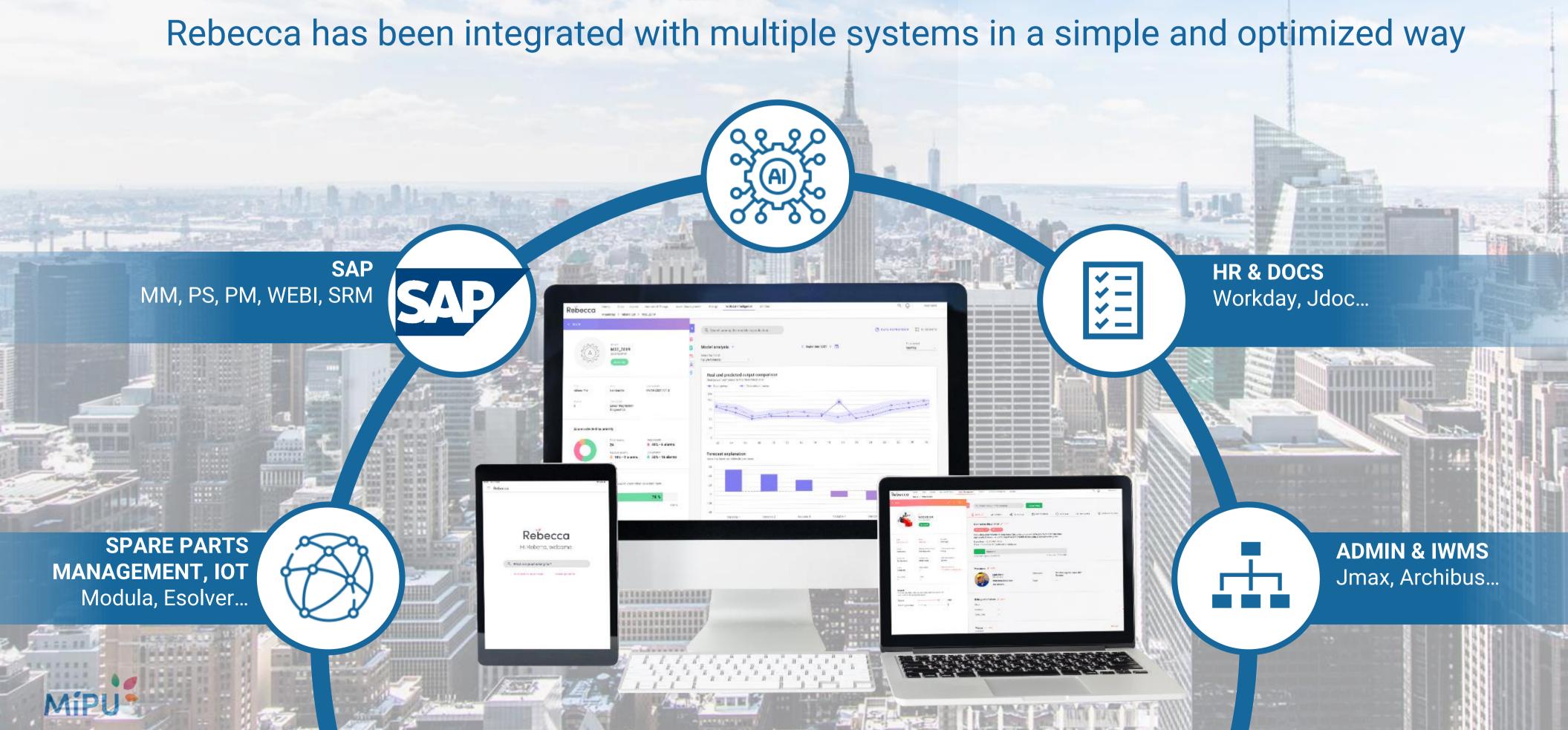
# Rebecca, an integrated and modular platform



## Rebecca 2023

Rebecca Energy Management is our software

solution that allows you to:

Monitor consumption

Detect waste and anomalies

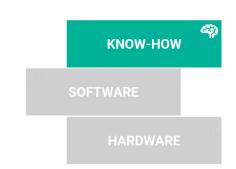
Minimize the environmental impact

Improve the energy management of plants and facilities

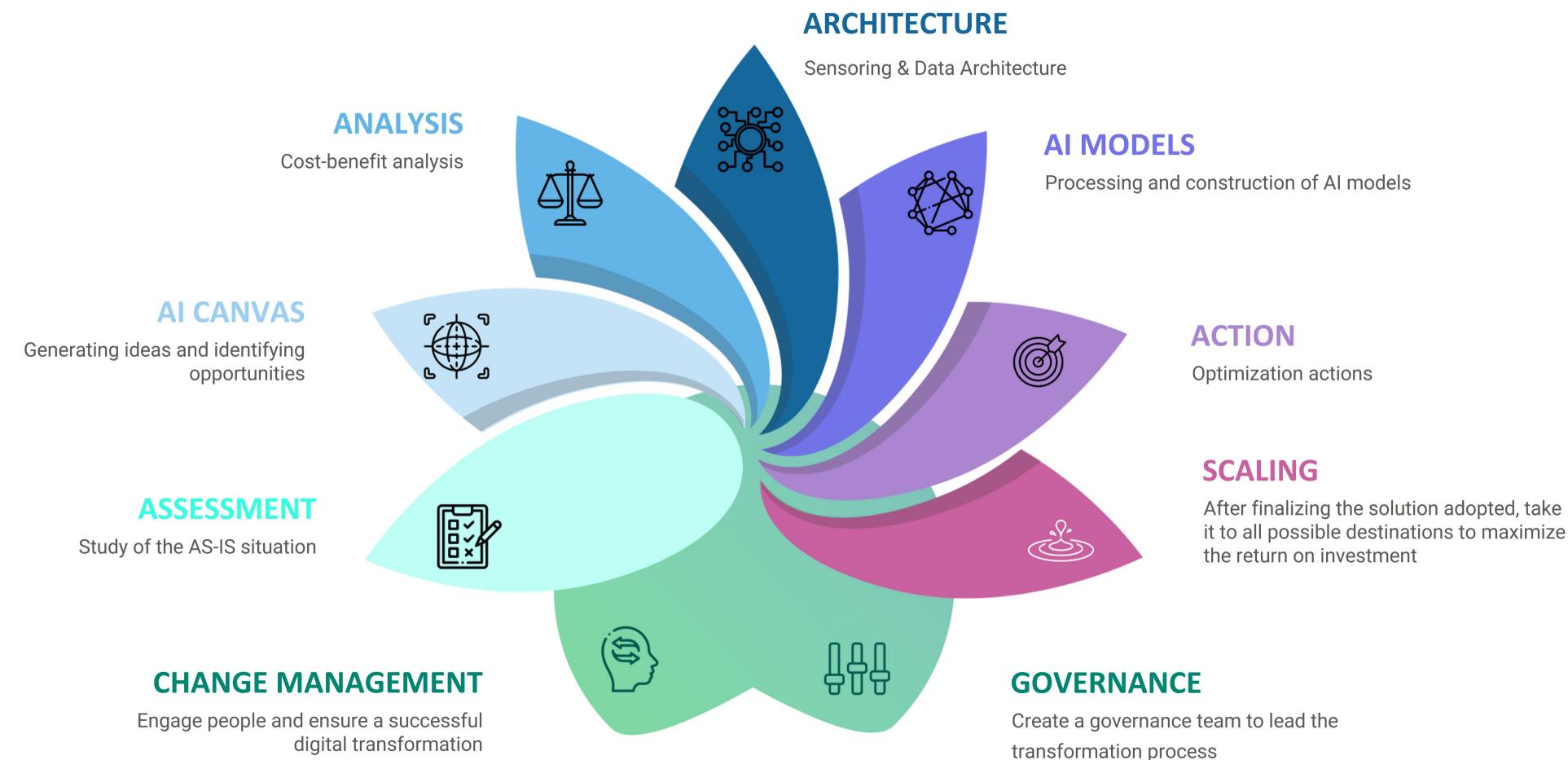




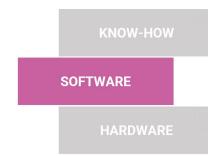
# Our roadmap to the predictive enterprise

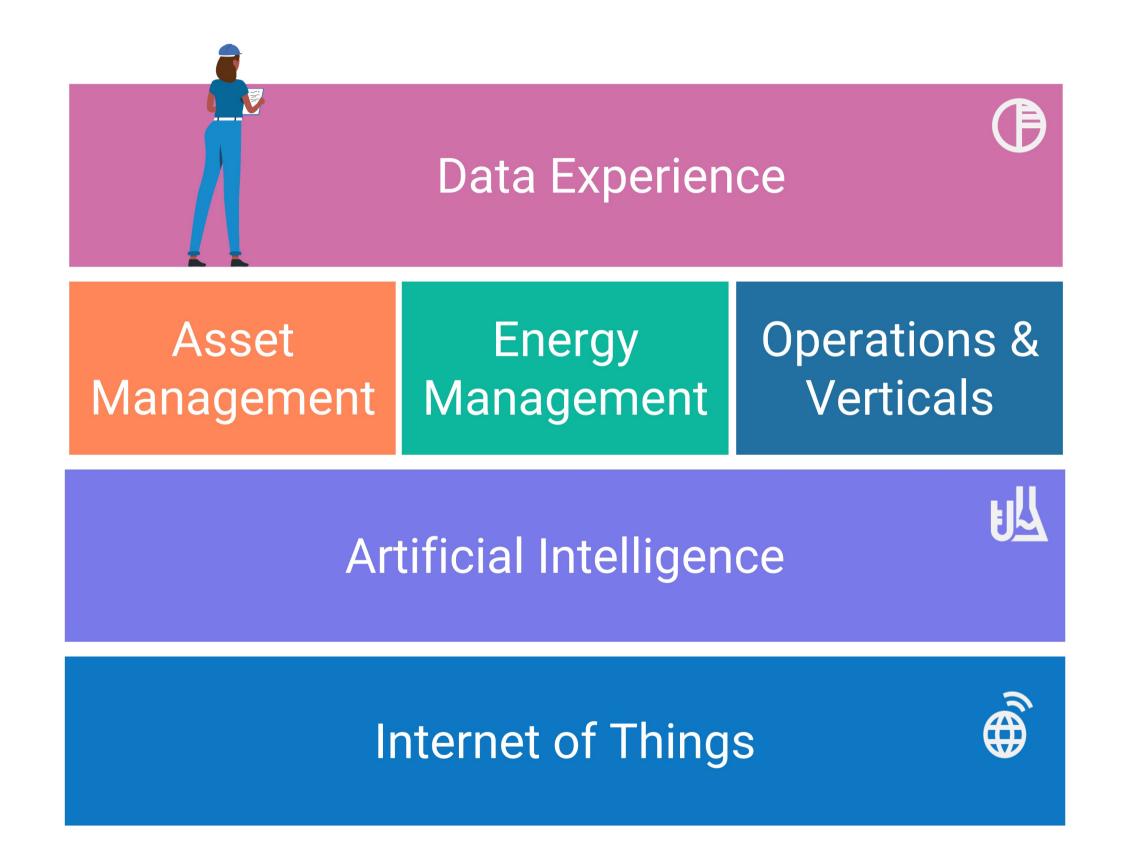


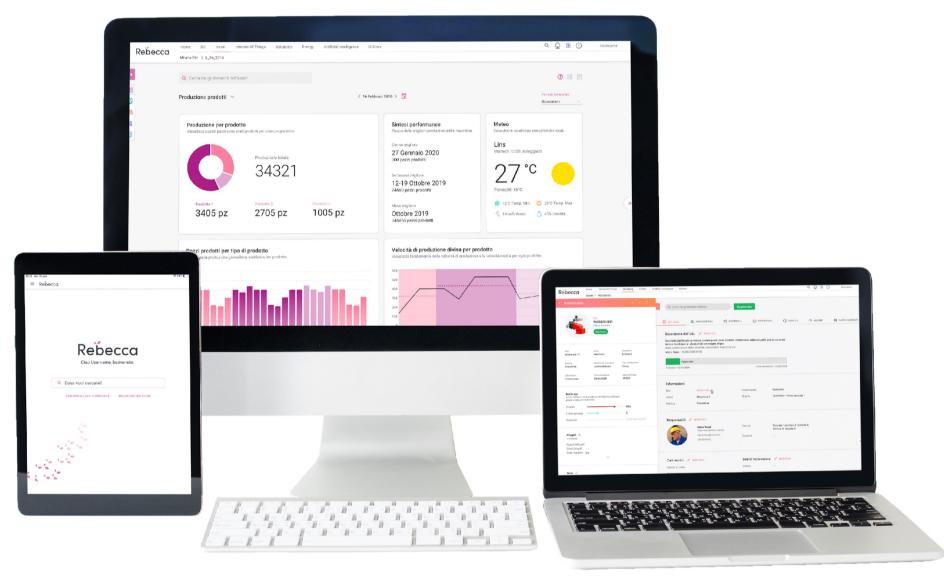
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# Rebecca | a modular and codeless platform







# Asset Management | Manage and enhance the value of your assets

## MAP

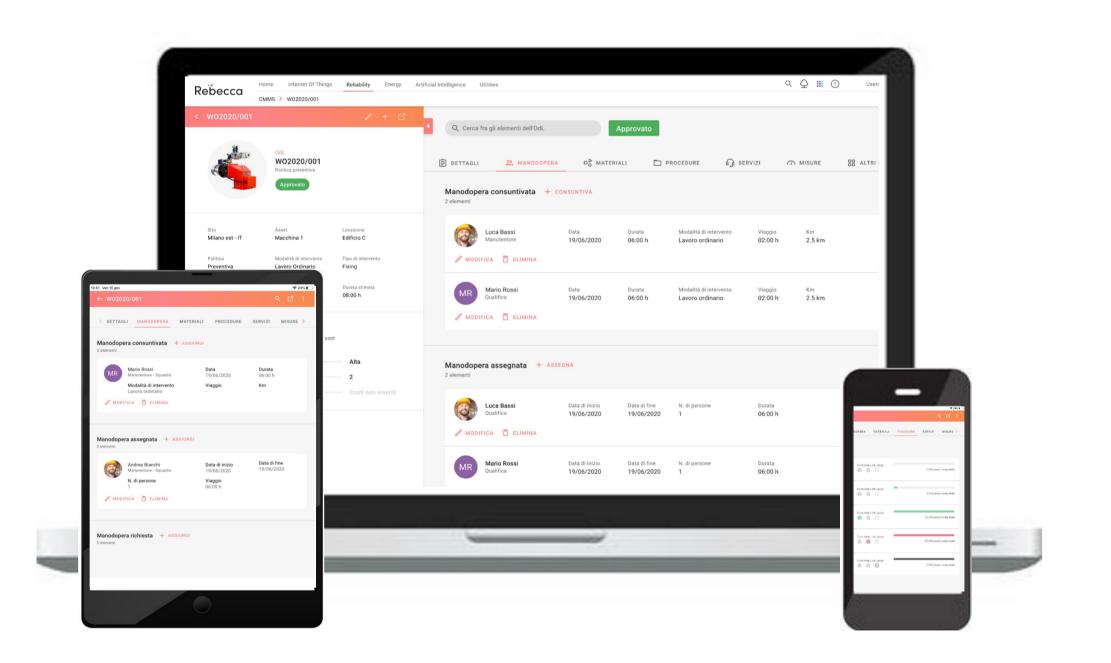
MAP YOUR ASSETS
TRACK THEIR HISTORY

## **PLAN**

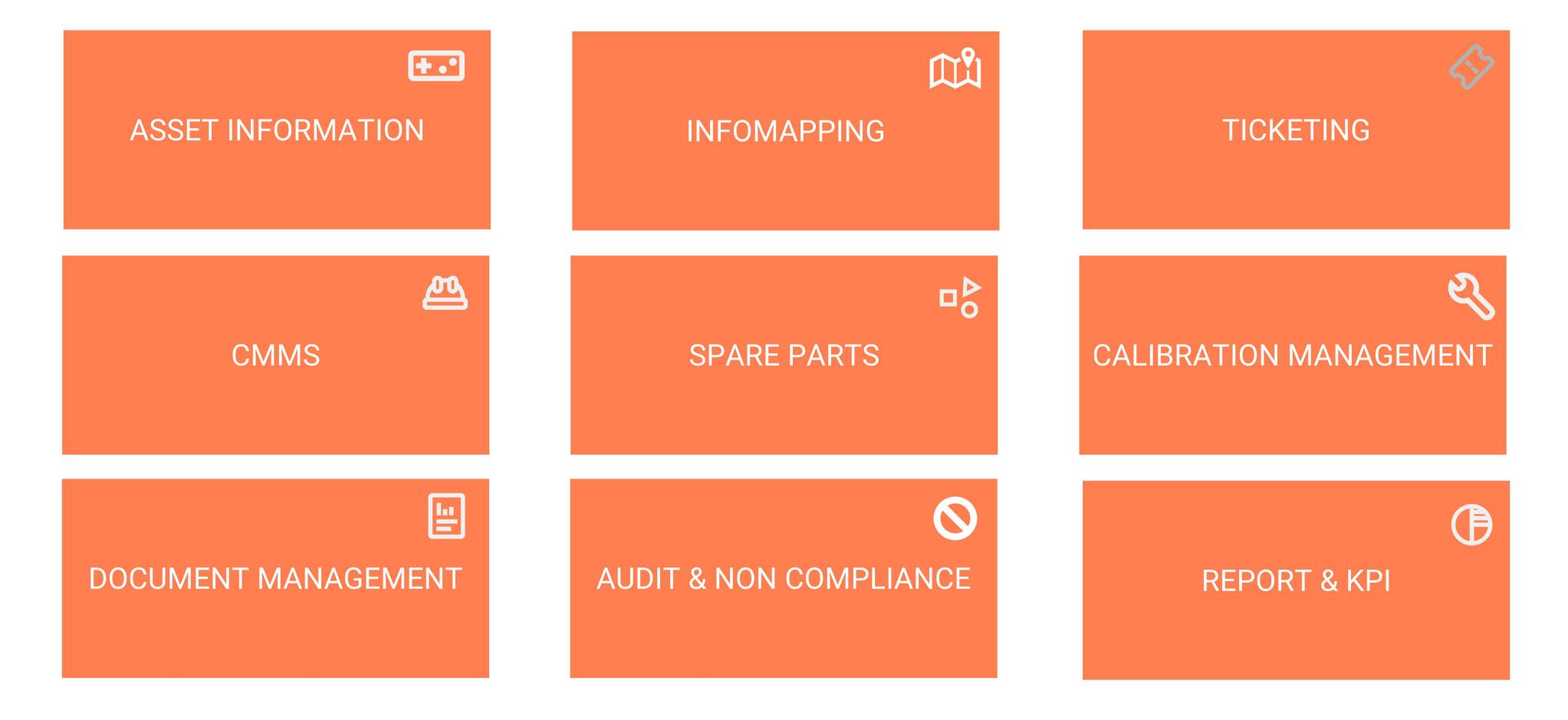
DEFINE WORKFLOWS
SET PERFORMANCES

## **OPTIMIZE**

DECREASE DOWNTIMES
INCREASE PRODUCTIVITY



# Asset Management | Choose the apps and build your own solution



# Energy Management | Give the right value to your investments

## **PLAN**

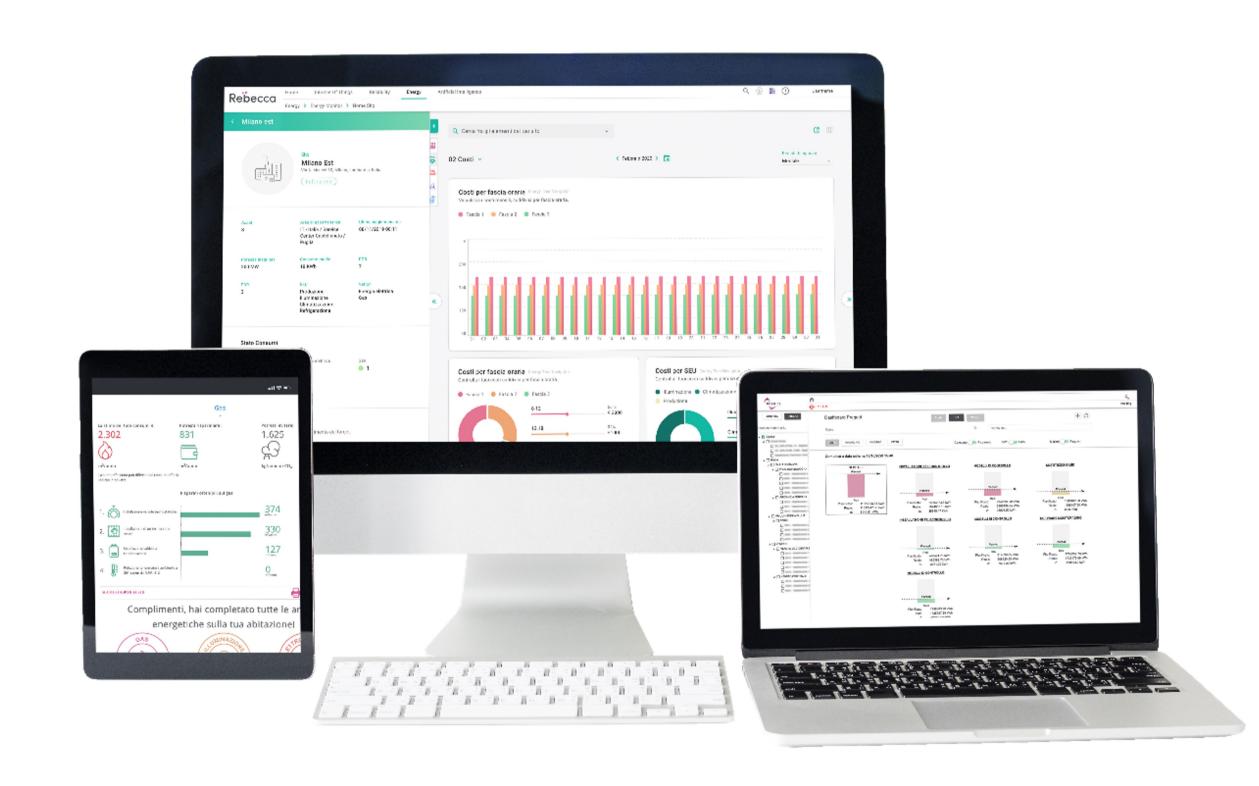
DEFINE YOUR OBJECTIVES
BUILD THE ENPIS

## CONTROL

MEASURE DEVIATIONS
CORRECT THE ROUTE

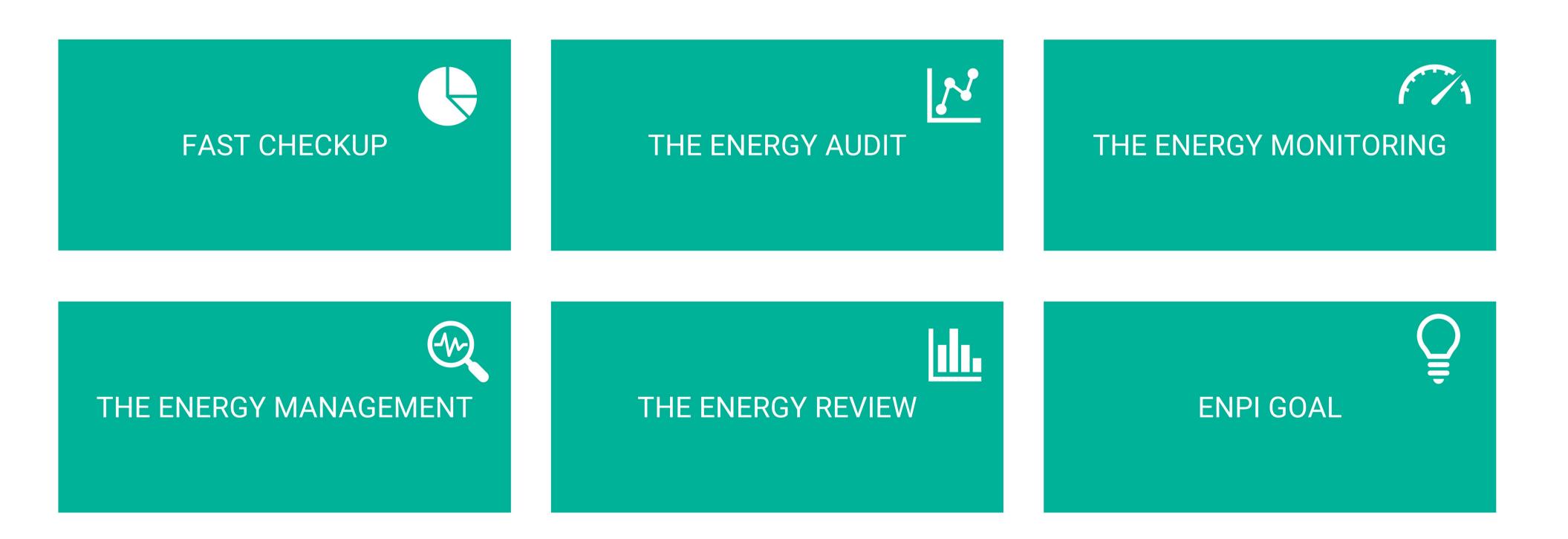
## **IMPROVE**

REACH YOUR GOALS
ENHANCE YOUR RESULTS



# Energy Management | Choose the apps and build your own solution





# Artificial Intelligence | Predict and resolve problems of your company

## **BUILD**

COLLECT DATA
TRAIN MODELS

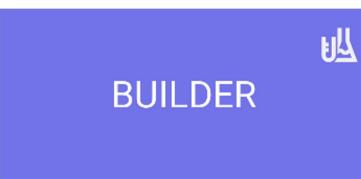
## **INNEST**

CREATE YOUR OWN SET OF INTELLIGENCES
CONNECT THEM TO YOUR EQUIPMENT

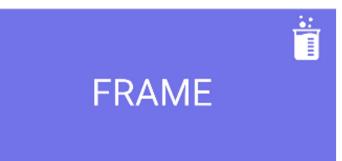
## **EVOLVE**

ANTICIPATE CHANGES
BOOST YOUR INTELLIGENCES











# AI & Predictive Maintenance in POWER GENERATION



#### **OUR CUSTOMER**



One of the main Italian players for energy production and distribution, part of a French multinational company.

#### THE CHALLENGE

The customer wanted to implement an Al-based framework for predictive maintenance on the turbines of its thermal power plants and on wind turbines.

The company expected to:

- Create a digital-twin model of the plants and most critical assets
- Have quick and easy overviews of plants performances

#### **OUR SOLUTION**



Development of machine learning models able to predict energy consumption and production



Software system to easily manage the created models and to create new ones with no coding



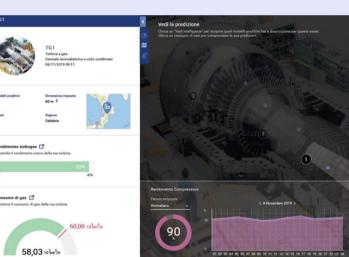
Automated alerts for deviations + optimized data experience for the overview of the assets performances











#### **OUR CUSTOMER**



First tyre manufacturer in the world. Developing prototypes in Italy, in a Technical Center employing 500 technicians.

#### THE CHALLENGE

A modular CMMS for the comprehensive organization of maintenance operations, both on equipment and on facilities.

The company was looking for:

- A modular and user-friendly platform
- A smart solution to manage 2 different teams
- A partner able to help them in the implementation of the CMMS

#### **OUR SOLUTION**



Asset inventory and implementation of maintenance plans



Implementation of an online Ticketing system for the automatic generation of documents and workflows



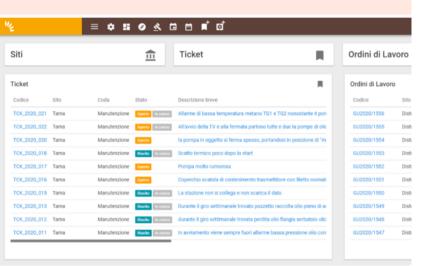
Digitization of Spare Parts Warehouse management operations











#### **RESULTS**



- Algorithms precision in modeling the assets: 99.2%
- Easy management of algorithms even for dislocated assets and teams

ECONOMIC SAVINGS: fixing the anomalies identified by the algorithms is allowing a production increase of avg. 30 MWh per day - approximately €135.000 monthly revenue increase

#### **RESULTS**



- Use of only one software platform for all maintenance operations instead of 2 + paper
- Digitization of operations previously performed manually or on paper, resulting in a better coordination of the maintenance teams

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#### **OUR CUSTOMER**



The company produces paper goods for personal care, employing 1700 people in 5 production plants in Italy and abroad.

#### THE CHALLENGE

The main objective was to **identify and control the EnPIs** (Energy Performance Indicators) of the plant.

The final goals:

- Interception of anomalies and deteriorations in the plant performances
- Energy consumption control and reduction



#### **OUR SOLUTION**



Installation of 120 energy meters
DAVIDE to collect data in the plant



Software platform able to combine energy and production data



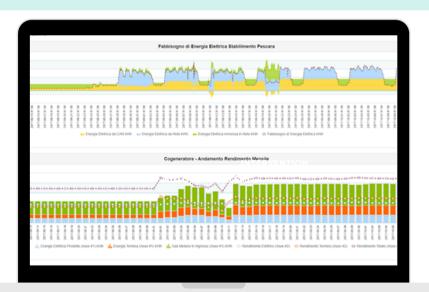
Dashboards for the easy creation of baselines, consumption control and overview of the main EnPIs











#### **OUR CUSTOMER**



Italian machinery company that produces high customized industrial components such as jacks.

#### THE CHALLENGE

The customer wanted to implement an **IoT solution** in order to have the complete overview of its components worldwide.

The company expected to:

- Have a quick overlook of all the components installed at the end customers, in any moment
- Control and manage the components installed at the end customers

#### **OUR SOLUTION**



Installation of a **gateway** as a remote unit near the component



Supply of an **IoT Software system** to easily collect information about the components on the cloud



Supply of a customized **Data Experience** for data analysis for any single component

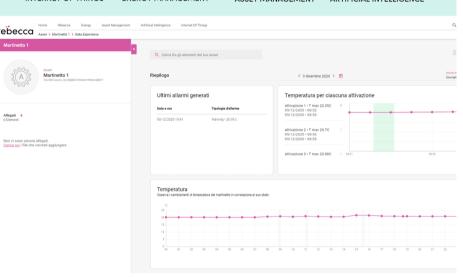












#### **RESULTS**



- Easy assessment of the energy needs
- Automatic reports for the overview of consumption, anomalies and energy sources to control

**ECONOMIC SAVINGS: 5-7%** of annual energy saving

#### **RESULTS**



- Easy remote management and control of the components installed at the end customers
- Possibility to offer an efficient and valuable after saleS service

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# Al & Asset Management in PACKAGING MACHINES

#### **OUR CUSTOMER**



Italian company specialized in the design and production of conifying machines for the packaging industry

#### THE CHALLENGE

The customer wanted to implement a software platform to always have the complete overview of the installed equipment and to optimize after sales services.

The company expected to:

- Have a quick overview of all the machines installed at the end client
- Manage the entire maintenance cycle with automatic tickets
- Apply predictive maintenance on the machines
- Control energy consumption and reduce waste



## **OUR SOLUTION IoT platform** to collect data from machines and components Customized **Data Experience** to visualize production trends and analysis of OEE Ticket application for the opening of assistance tickets and remote support **Energy module** for energy monitoring **Artificial Intelligence** for performance control and predictive maintenance 6% **₩** Rebecca Rebecca Rebecca Rebecca

#### **RESULTS**



- Easy remote management and control of the components and machines installed at the end customers.
- Complete platform for the control of machine performances and monitoring of energy consumption;
- Possibility to offer an efficient and valuable after sale service
- artificial intelligence models to identify anomalies and failures

## A SELECTION OF SUCCESSFUL CASE STUDIES

	INDUSTRY	CLIENT	CHALLENGE	SOLUTION	IMPACT
<b>†</b>	TERMAL POWER PLANT	One of the main Italian player in production & distribution of energy	Creating an AI Based Framework for predictive maintenance on thermal power plant	Rebecca's AI and IoT modules to: Create Digital Twin & +40 AI models Predict Energy Consumption/Production Create alert for performances deviations	<ul> <li>Inefficiency identification within 0.3 % (prev. 0.7%), 99.2% reference performance</li> <li>+ € 135.000 monthly revenues</li> </ul>
<b>†</b>	WIND TURBINES	One of the main Italian player in production & distribution of energy	Creating an Al Based Framework to Predict anomalies Predict energy production considering weather forecasts	Rebecca's AI and IoT modules to:  Create Digital Twin & 25 AI models  Predict Energy Consumption/Production  Create alert for performances deviations	98% precision of assets models     Anomalies intercepted up to 6 months in advance
	RAILWAYS	Italian railway infrastructure manager, owner of Italy's railway network	Automating low-skill and routinary tasks with AI models     Scale the assets management and anomaly detection activities	Rebecca's AI module powered with machine vision algorithms to identify & monitor 22 assets categories, with anomalies real time notification	94% precision in anomalies detection     80% anomalies predicted 4 months in advance     Costs decrease in maintenance & assets inventory management
	STEEL PRODUCTION	Steel producer with 2 plants in Europe	Creating an Al-Based models modules to monitor melting furnace health and identify in advance leakages in the cooling system, causing safety and quality issues	Rebecca AI modules to control +30 different parameters with 3 AI models and spot in real time degradation w/r/t reference behaviour.	Detect 100% leaks     Critical leaks detected 1-5 hours in advance (prev. leakages detected late and with visual inspection)
	HYDRO – PRED. MAINTENANCE	One of the main France player in energy production	Introducing predictive maintenance for monitoring turbines, to predict failures and lower preventive maintenance costs	Rebecca's AI module with sensors analysing vibrations to predict the behaviour via vibration analysis	<ul> <li>Reduction of anomalies costs</li> <li>€ 37.000 saved after just one day of analysis</li> </ul>
*	HYDRO – POWER MANAGEMENT	Italian green energy provider and producer, with 9 hydro plant.	Predict in advance the flood wave based on weather forecast, in order to optimize the plant management	Rebecca's Al module with Al model to simulate the basin behaviour	Est. +1M€ savings     Minimized flood risks for nearby cities



## A SELECTION OF SUCCESSFUL CASE STUDIES

	INDUSTRY	CLIENT	CHALLENGE	SOLUTION	IMPACT
	COGENERATION	One of the main Italian airport, est. +20 million people traveling	Creating an Al Based solution to maximize cogeneration production ate the minimum cost	Rebecca's Al module to:  Create Digital Twin & Al models  Optimize the cog. Behaviour  Provide best hourly setpoint for next 24h	<ul> <li>+ € 1.2M revenues in the first year</li> <li>+ € 500.000 revenues from second year</li> </ul>
7	FASHION RETAIL	International fashion retail company, € 200M share capital	Creating an Al Based Framework to  Optimize store consumptions  Detect anomalies Identify inefficiencies	Rebecca's AI and IoT SW modules + HW device to:  . Model chiller consumption  . Act on setpoints to minimize consumption (light & AC)	<ul> <li>Est20% energy consumption/year</li> <li>Optimized comfort at minimum energy cost</li> <li>Switch from corrective to on condition maintenance</li> </ul>
	FOODCHAIN STORES	One of the main Italian supermarket companies. +400 stores	<ul> <li>ISO 50001:2018 certified, needs to reduce energy consumption yearly</li> <li>Data management from different sources</li> </ul>	Rebecca's AI + IoT module to:  Model stores consumption with 7 AI models to identify saving opportunities  Detect inefficiencies on main assets  Automatize energy audits with AI	<ul> <li>-4% energy consumption yearly for 3 years in a row</li> <li>-80% time to spot saving opportunities</li> <li>-70% time to implement an energy audit</li> </ul>
	BUILDINGS	International bank with offices in 18 different countries, quoted on stocks exchange	Creating an AI & IoT framework to minimize maintenance cost and switch to pay-per-use	Rebecca AI modules to monitor 65 HVAC and 13 chiller health in order to detect 3 different failure modes with +6 AI models.	<ul> <li>Est5% maintenance cost switching from corrective to on condition maintenance</li> <li>Est. +10% energy savings thanks to inefficiency detection</li> </ul>
-	LOGISTIC	One of the largest manufacturers and distributors of soft drinks and syrup concentrates in the world.	Create an Al based solution to predict the number of travel needed to provide goods in the next 9 days	Rebecca's Al module with +500 Al models to simulate travel scenarios for different cities	<ul> <li>Prediction error around 10% (prev. 25%)</li> <li>Est60% time to plan daily travels</li> </ul>
c	MANUFACTURING	Leading producer of paper tissues for personal care	Predicting the Energy Performance Indicators (EnPIs) of the plant to: Intercept anomalies in the plant Reduce energy costs	Rebecca's Al module and energy meters to combine energy and production data	<ul> <li>7% of annual energy costs saving</li> <li>Detection of energy needs</li> <li>Eased energy reporting</li> </ul>



## **MIPU** in Pharma



MIPU's experience in the pharmaceutical sector has grown over the years offering services and products compatible with a such a digitalized and constantly evolving field.

#### **34 Customers**

## **50% Large Corporate**

#### **MISSION**

Making a Pharmaceutical house Predictive by offering solutions digital ad hoc for Pharma, to create value for the

hoc for Pharma, to create value for the Customer, patients who use its products and the entire community.



























## **1.DEMAND FORECAST**

## 2.CAPACITY FORECAST

- -Quantity forecast
- -Product type prediction



#### **Availability:**

- -Machines up and running
- -skills adequate





#### **Efficiency:**

- -produced prices on theoretically producible parts
- -optimization according to the format



-Quality of production

## 3.LOGISTICS FORECAST

- -Alignment between prodauction capacity & logistics
- -Simulation of routes
- -Prevision of punctuality



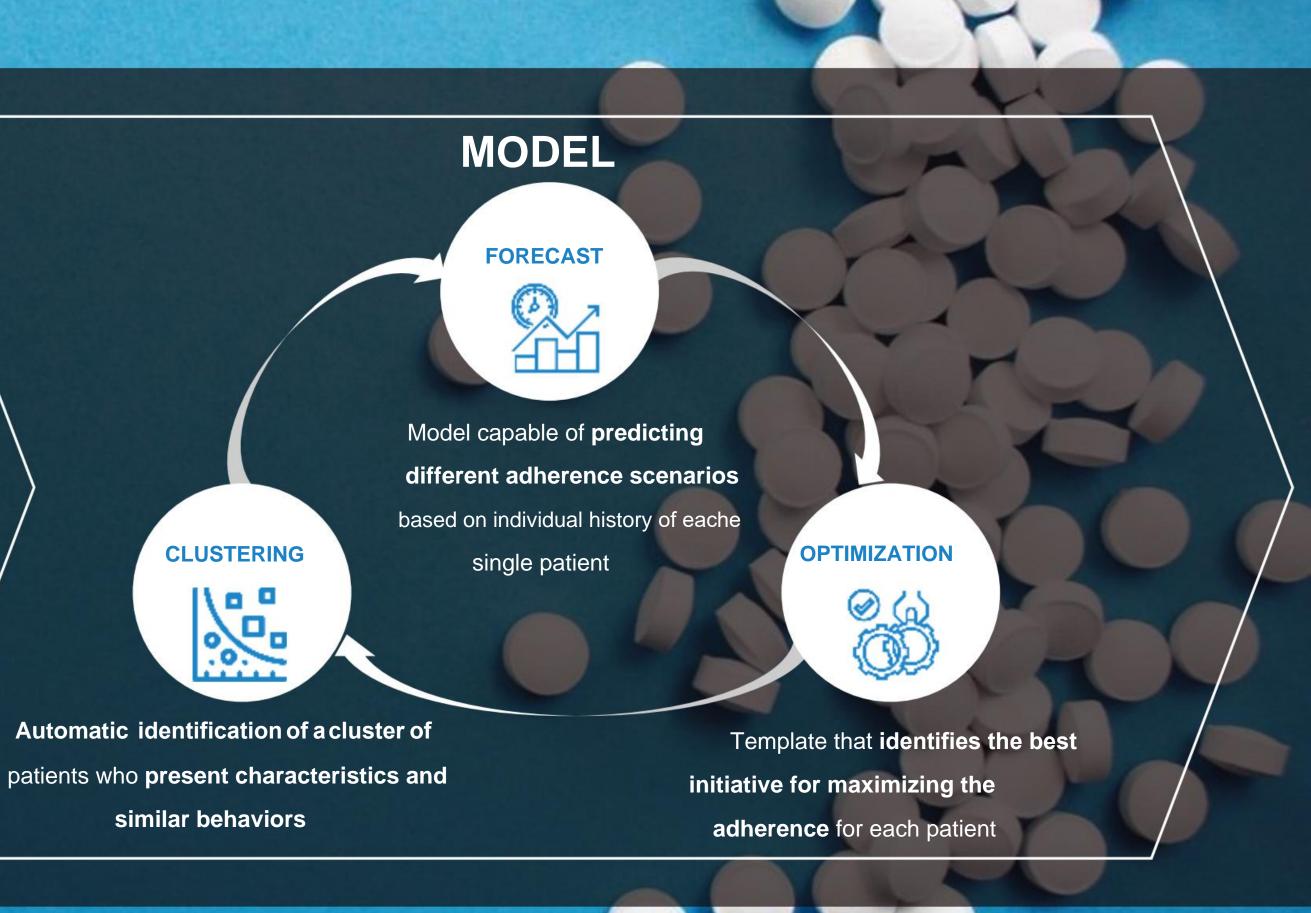
## **Demand forecast**

### **BACKGROUND**

Speaking of adherence to therapy, different rational and/or unconscious reasons, such as underestimation of risks or management difficulties, may compromise compliance with therapy.

It's possible to support them through measures tailored to their specific needs,

through Artificial Intelligence, adompting the profile to the most efficient solution





### **GOAL**



Increase the average time between two maintenances subsequent (MTBM) of +30%

#### **ACTIVITY**

- 1. Assessment of the current state of machinery
- 2. Critical issues, modes and causes of failure
- 3. Creation of efficiency projection through the adoption of predictive maintenance (Costbenefit analysis)
- 4. Implementation

**RESULTS REACHED** 

- 98%

unplanned machine downtime

- 88.9%

maintenance costs (related to preventive replacement as opposed to breakdown interventions)



#### **GOAL**



Predict failures and operating anomalies of HVAC for environments sterile to reduce the number of non compliance & the waste of raw materials and SFGs.

#### **ACTIVITY**

- 1. Assessment of critical HVAC
- 2. Installation of accelerometers e of the Wireless infrastructure for data collection
- 3. Definition of alarm thresholds based on the technical characteristics of the asset
- 4. Continuous monitoring and dispatch alert if the threshold is exceeded

# **RESULTS REACHED**

- 90%

unplanned machine

downtime

- 80.9%

maintenance costs (related to preventive replacement as opposed to breakdown interventions)

# **Quality: Process Quality Prediction**

SO2

### **GOAL**

Support operators in choosing the best management strategy

## **INPUT**

SPO4

TSS

Total

Total

**ORP** reduction

PH

### **PROCESSING**

**IoT Layer** 



Up to 5000 measurements, anomaly detection system to intercept anomalous values.

#### Al layer and simulator

Simulation engine capable of simulating 10 (96) scenarios and to present tooperators the best setting, possibly taking into account constraints that can also be set manually.



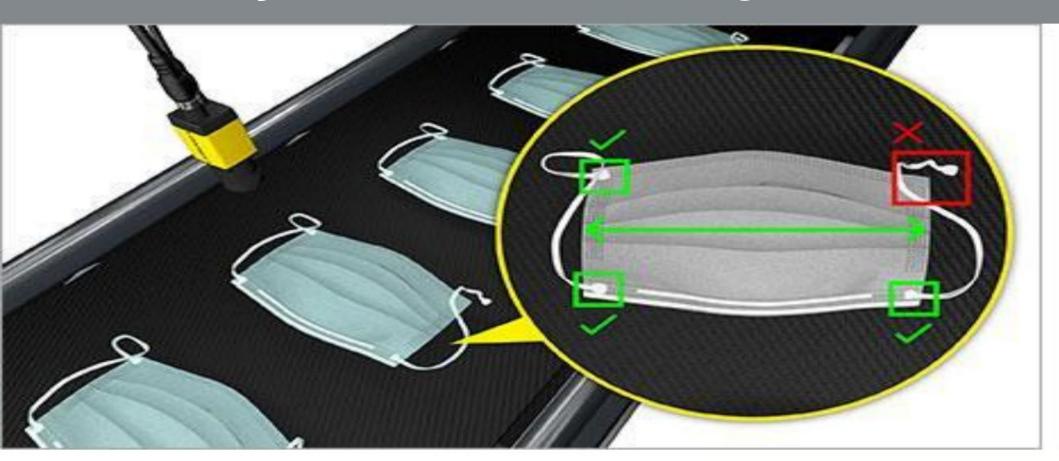
**Control logic and data viz layer** The information from the simulator is post processed to provide precise plant management indications.

## **OUTPUT**



The simulated scenarios, at different probabilities, will result in a management proposal both in terms of system regulation and the most suitable bacterial recipe to obtain a certain quality of wastewater.

# **Quality: Product Quality Prediction**





### **GOAL**

Intercept qualitative defects automatically

### **ACTIVITY**

- 1. Creation of intelligence
- 2. Training (about 3 months)
- 3. Go Live

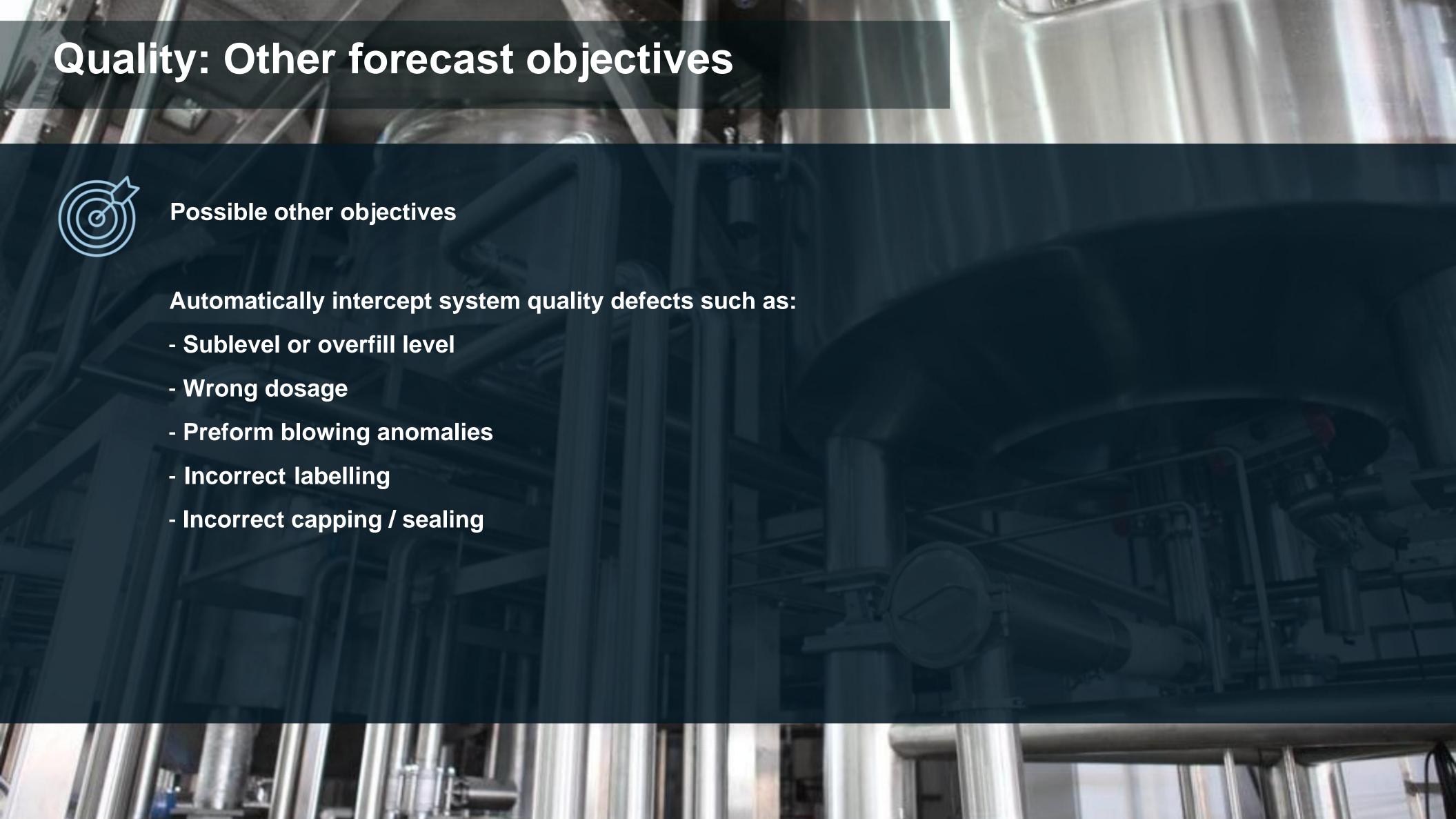
# **RESULTS REACHED**

77.8%

true positives at 3 months

97.9%

true positives at 6 months



# Logistics: Forecast of transport needs

Reduction of risks related to production implementing Just In time logic



Reduce costs on the

last mile by analyzing the routes between

warehouses and delivery points



Reduce risks related to inventory management by analyzing demand



Accurate prediction time of goods receipte

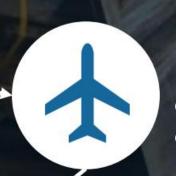






Optimization of ground

vehicle routes



Reduction of shipping costs by avoiding the most expensive peak hours



**RESULTS** 

-9%

No. of vehicles needed

97.8%

prediction 6 days before the nr. of necessary means

**Prediction of local demand** to ensure delivery within 24 hours